

# APEX 泰鼎

Sam Wu, CSO



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# 公司簡介

A nighttime photograph of a modern, multi-story industrial or office building. The building is illuminated with warm, yellow lights, highlighting its architectural details and large glass windows. The Apex logo is visible on the left side of the building. The foreground shows a well-maintained lawn with some trees and a paved area.

公司名稱	Apex Circuit (Thailand) Co., Ltd.
生產產品	印刷電路板(硬板)
成立時間	2001年9月
土地面積	Apex 1 – 35,000 M <sup>2</sup> Apex 2 – 105,000 M <sup>2</sup> , 56,000M <sup>2</sup> (鄰近二廠) Apex S – 8,544 M <sup>2</sup>
實收資本	新台幣 18.9億元
員工人數	7,415(截至2021年3月)
上市公司	Apex International Co., Ltd. 上櫃日期：2011.10.18 交易所上市日期：2015.09.08
實驗室 垂直整合	2019成立研究發展中心及內部測試實驗室 2020年1月取得 Apex S (單層板)



IATF 16949 汽車業品質管理系統證書  
於2020年7月及2021年1月更新Apex 1 & 2證書

ISO 14001環境管理系統證書  
於2020年10月及2019年12月更新Apex 1 & 2證書

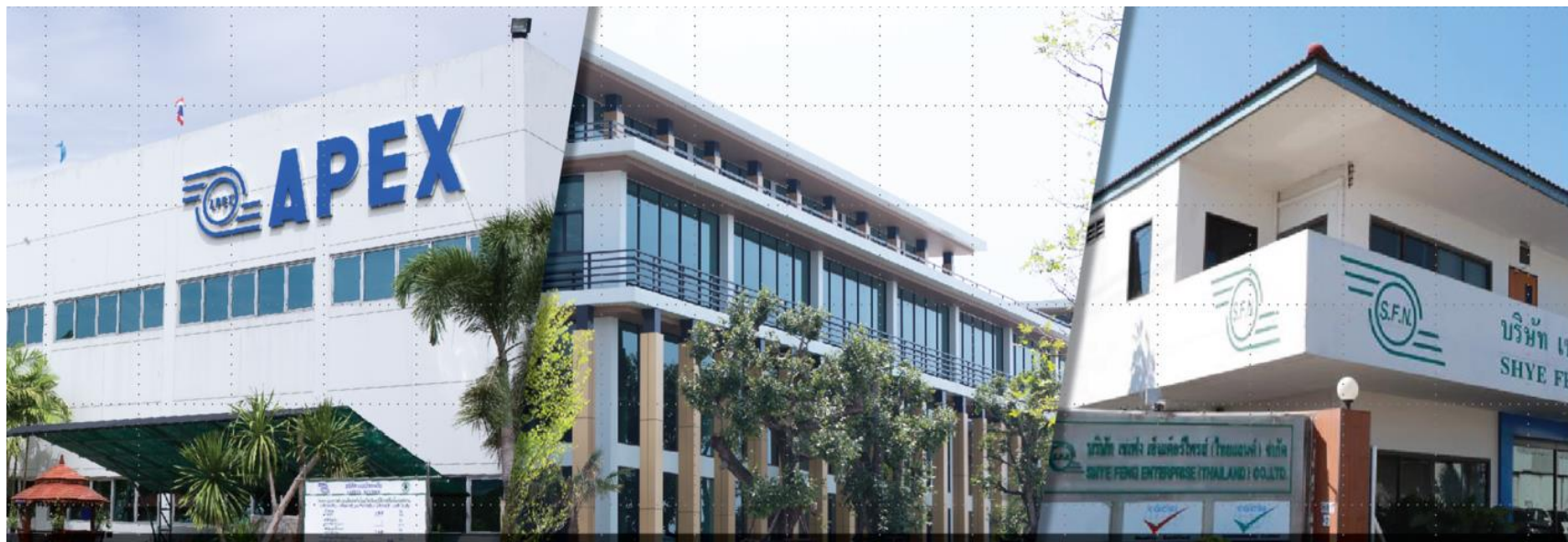
ISO 9001品質管理系統證書  
於2020年7月及2021年1月更新Apex 1 & 2證書

ISO 45001職業衛生安全管理系統證書  
於2020年1月更新Apex 1 & 2證書

綠色採購準則  
Sony/Canon Hi-Tech in 2020  
Apex 1 & 2

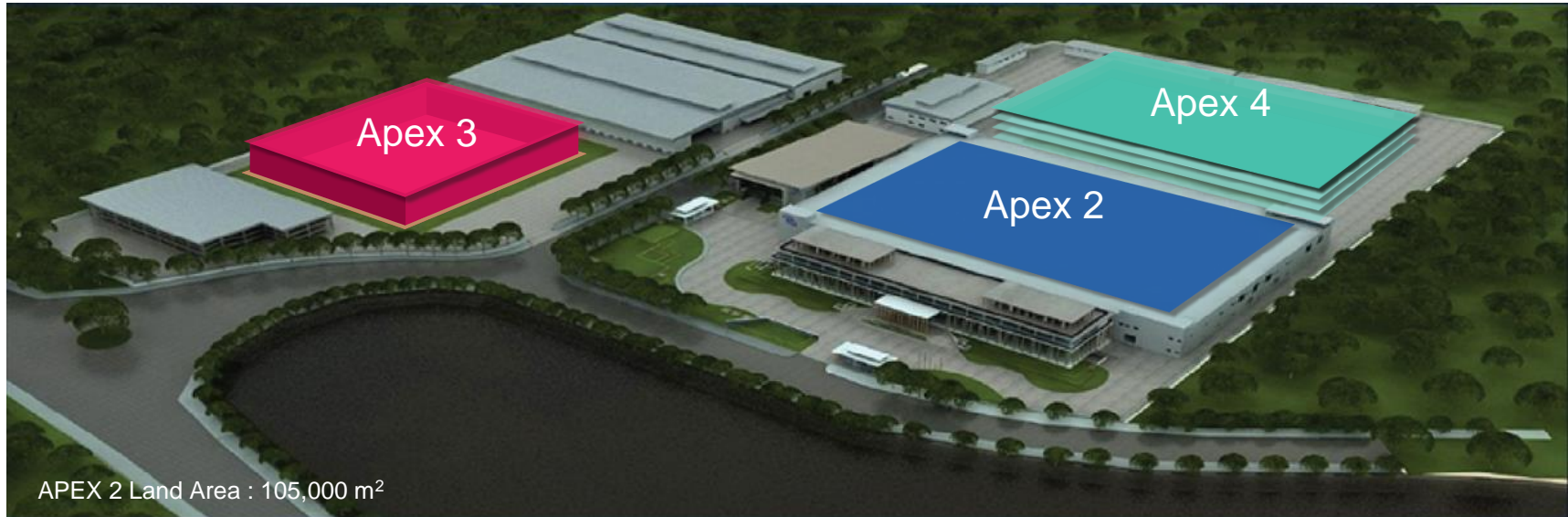


# 月產能(單位：平方公尺)



工廠	2021年1月	2021第三季	2022
A 1	320,000	320,000	320,000
A 2	290,000	290,000	290,000
A S	170,000	170,000	170,000
A 3	n. a.	70,000	250,000
	780,000	850,000	1,030,000

# APEX 3 擴廠計畫：2020年1月至2021年第三季



■ Apex 2 = 18,095 m<sup>2</sup>  
111m(L) x 163m(W)  
Capacity: 290,000 m<sup>2</sup>/月  
MP2014

■ Apex 3 = 7,920 m<sup>2</sup>  
120m(L) x 66m(W)  
Capacity: 250,000 m<sup>2</sup>/月  
MP: 2H2021

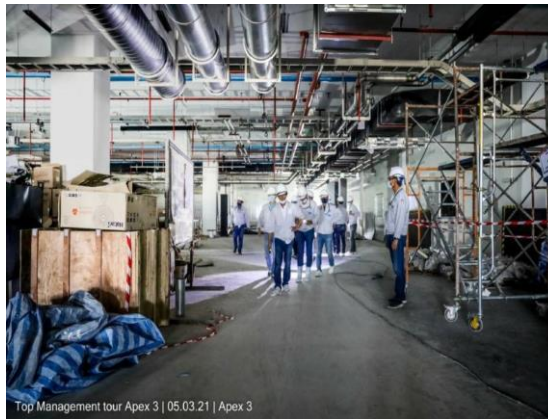
■ Apex 4 = 18,095 m<sup>2</sup>  
111m(L) x 163m(W)  
未來計畫



# APEX 3 擴廠計畫：2020年1月至今



## Apex 3 Signboard



# 核心優勢



Excellent Management

- ◆ Centralized sale and procurement



Integrated Total Solution

- ◆ All manufacturing processes in-house



Cost Control

- ◆ Efficient cost control



# 高階管理團隊



**Bill Chou**  
CEO



**Woody Wang**  
Chairman



**DC Chen**  
CTO



**Ozzy Lee**  
CBO



**Warren Hsu**  
CFO



**Steven Yang**  
CPO



**Jeff Huang**  
CMO



**Edwin Lin**  
COO



**Sam Wu**  
CSO



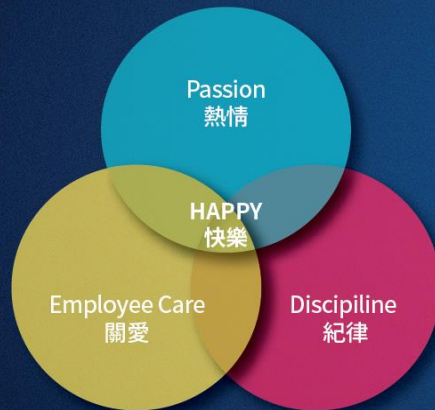
**James Cheng**  
EVP



# 目標與企業文化



## CORPORATE CULTURE 企業文化



**APPROACH + EXCELLENCE = APEX**

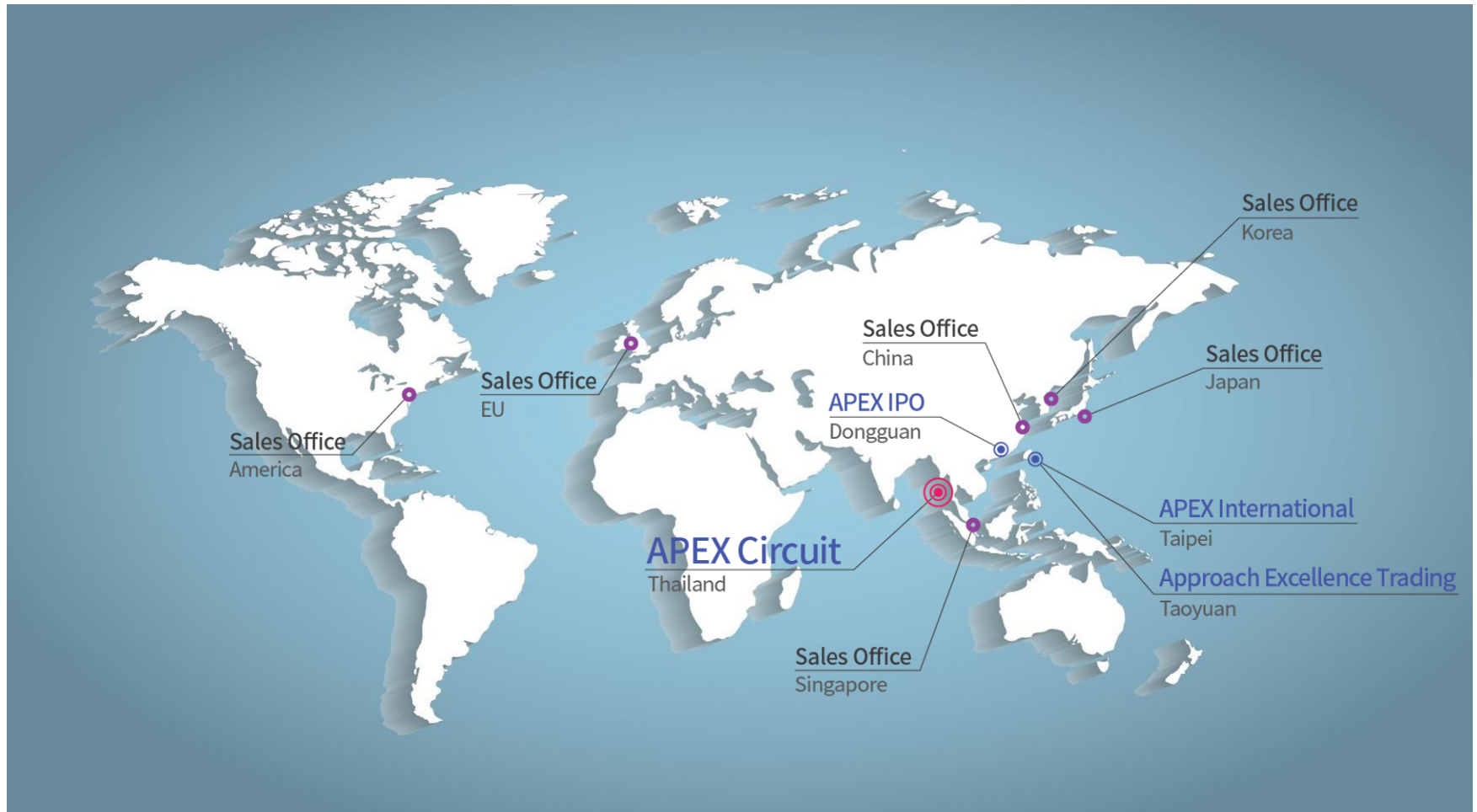
## ALL-WIN 共贏



## OPERATION GOAL 經營目標



# 全球據點





# 主要終端客戶



# 世界級的夥伴



Samsung VD  
VD Global Partner in 2019



Sagemcom  
Best Supplier Awards in 2019



Canon Hi-Tech  
Best Supplier Awards in 2019

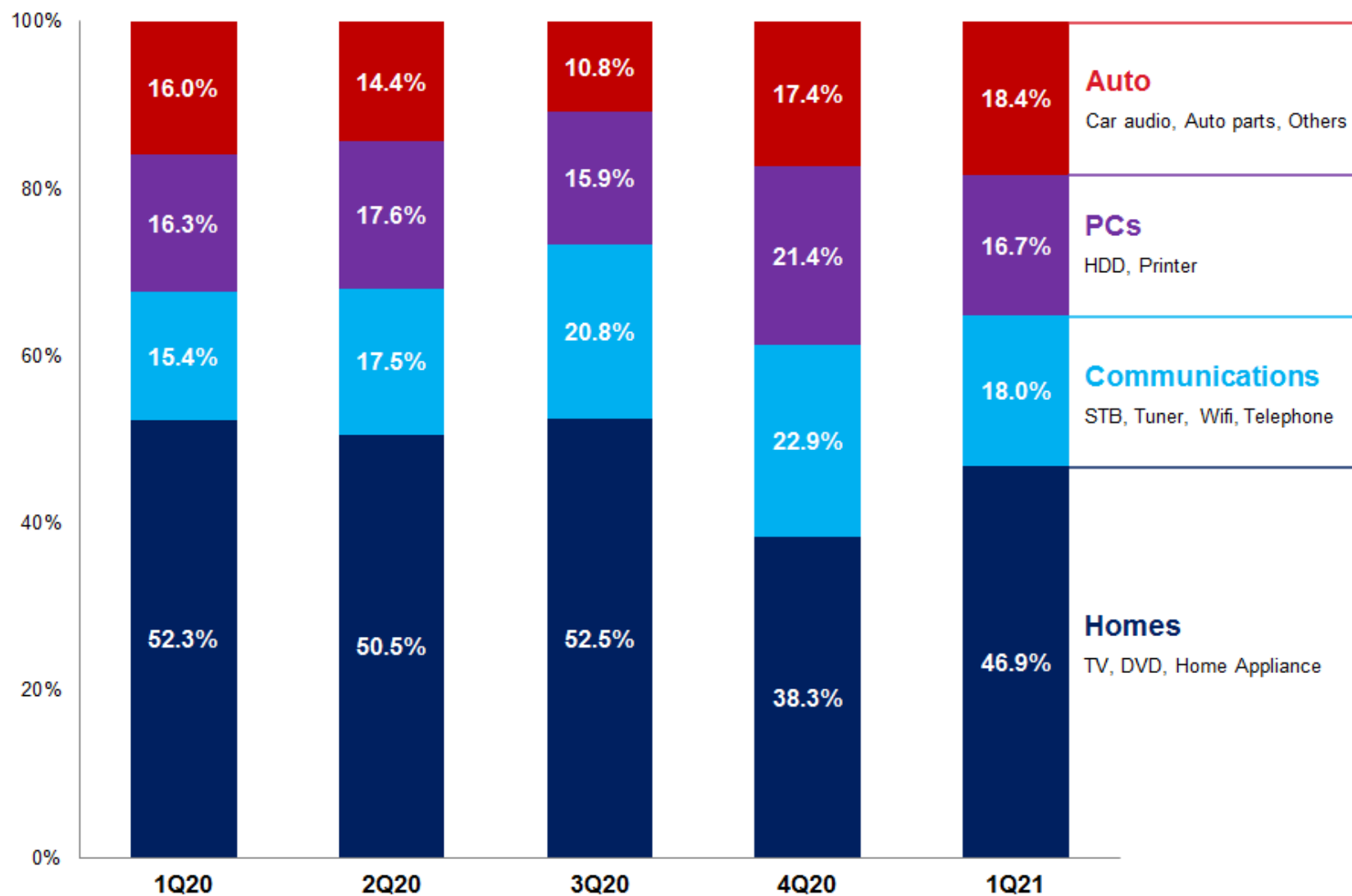




# 最佳供應商獎項

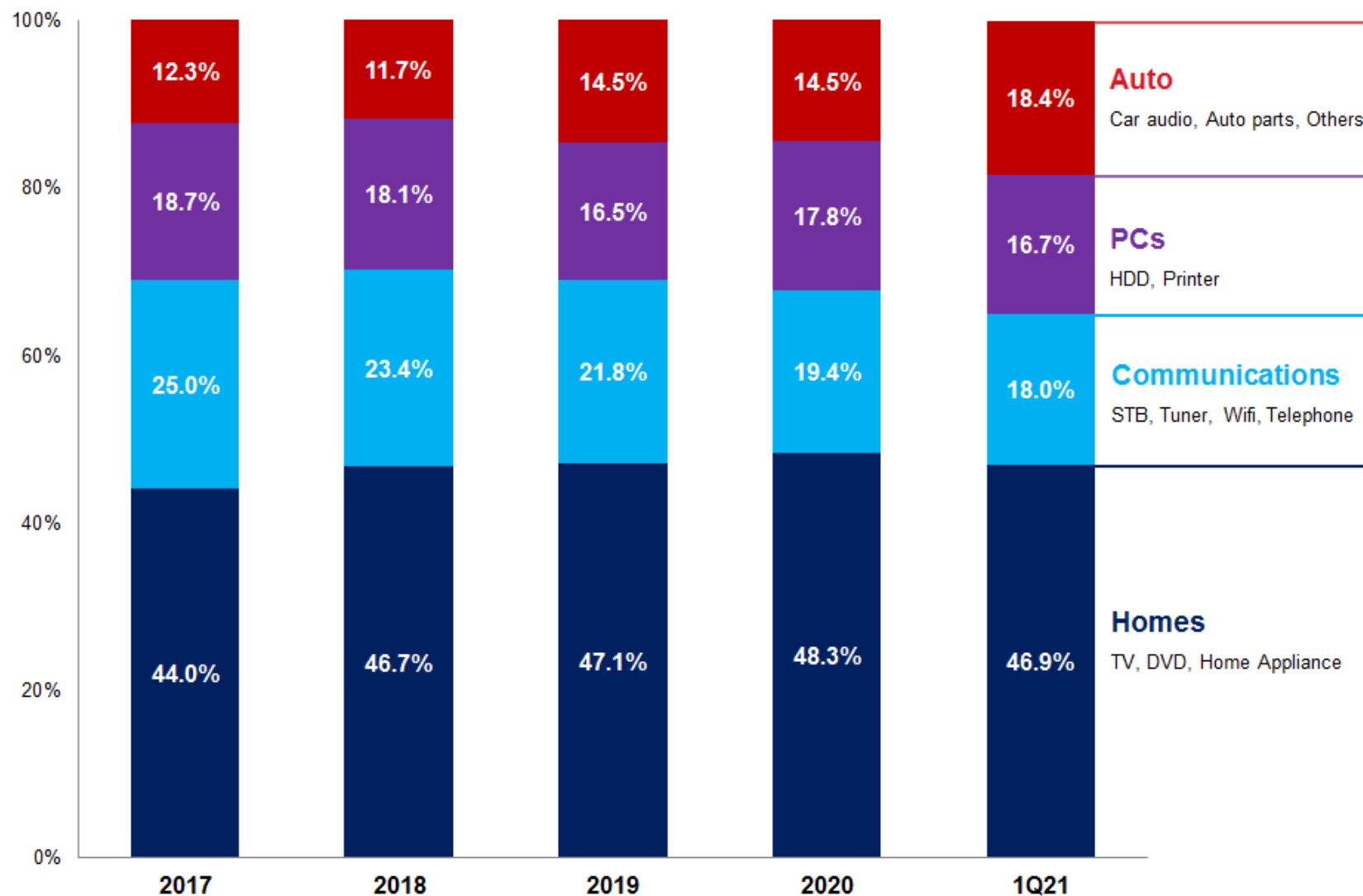


# 季度營收-依產品組合

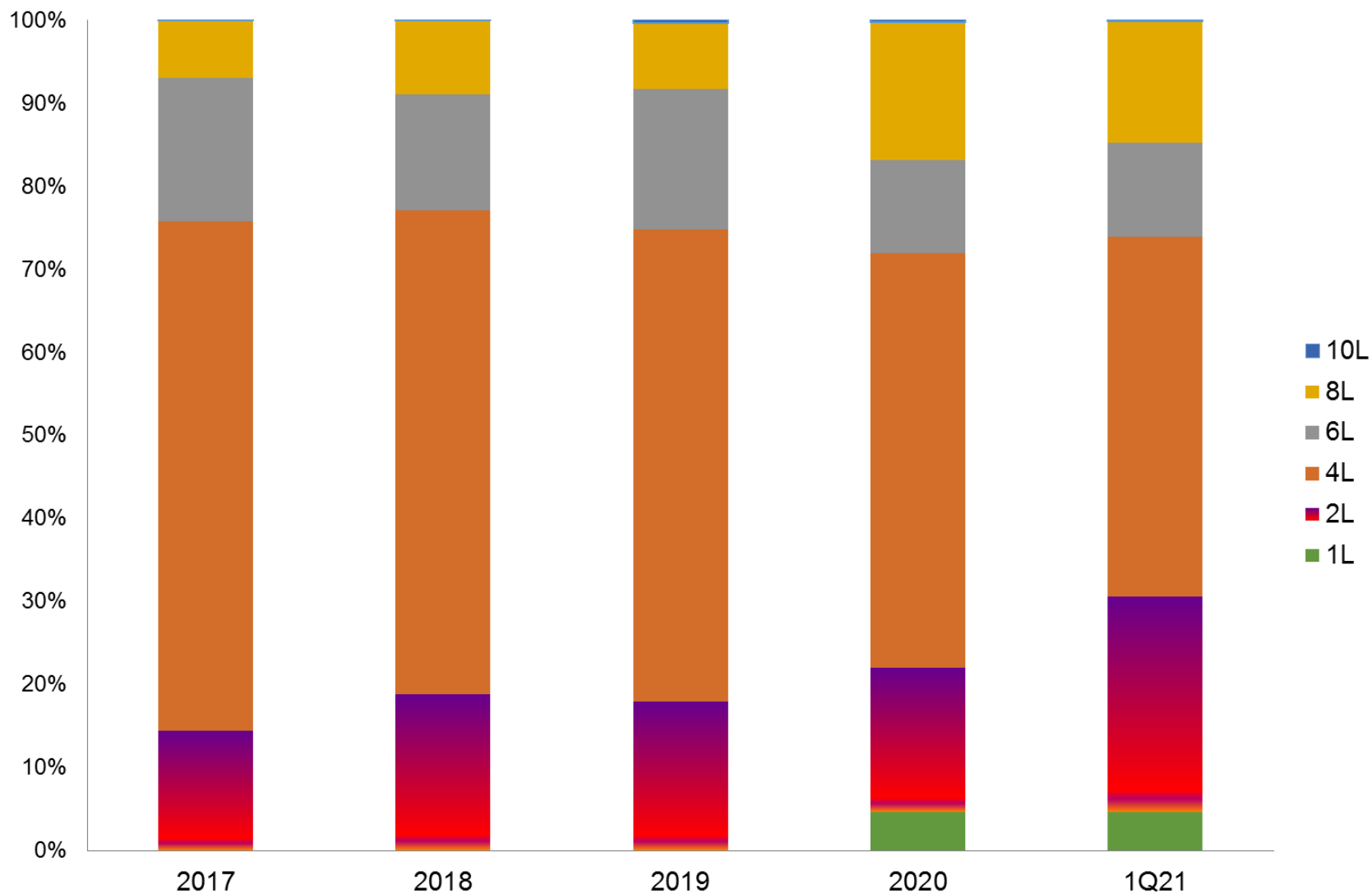




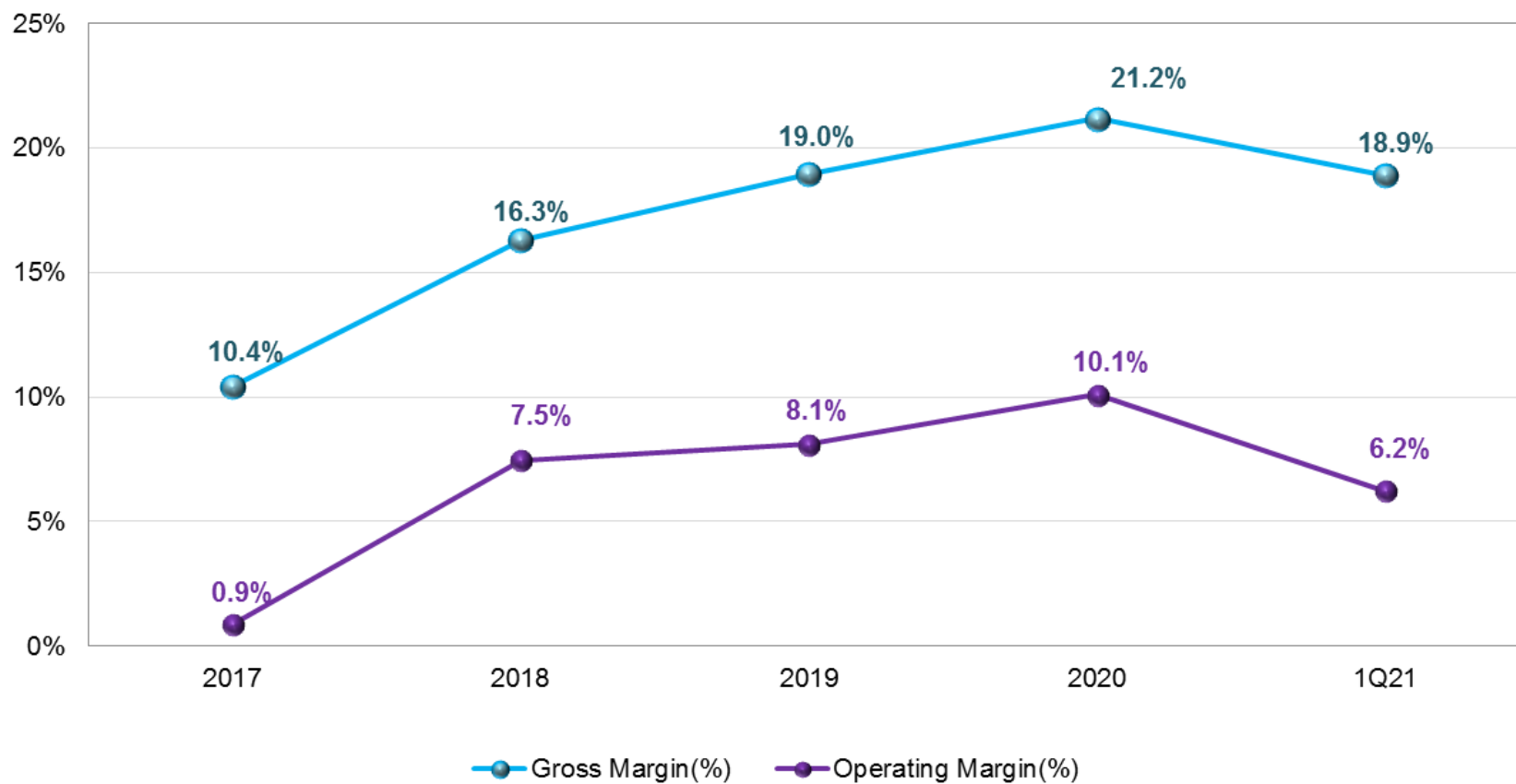
# 1Q21營收-依產品組合



# 1Q21營收-依層板數

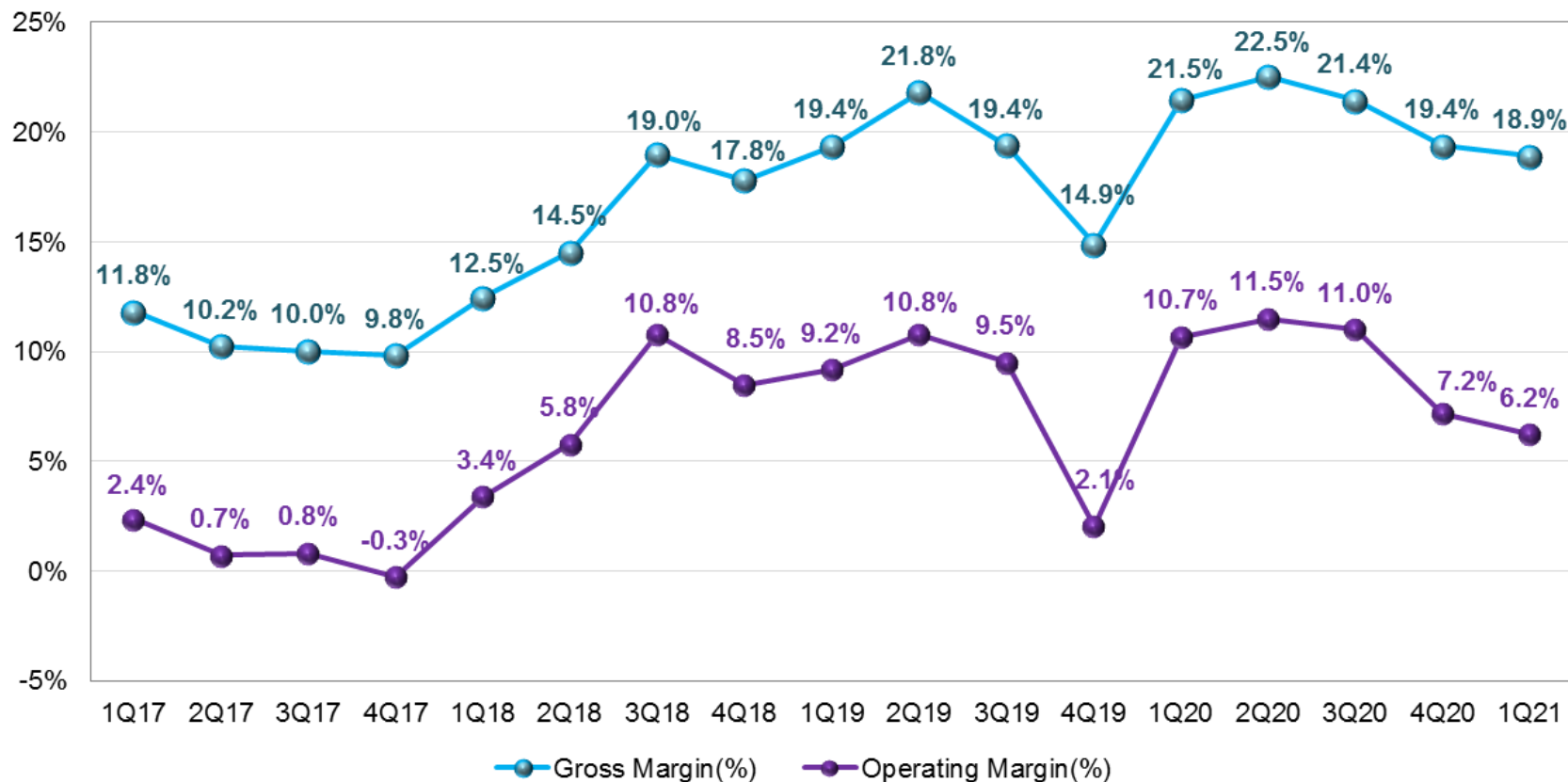


# 毛利率及營業利益率

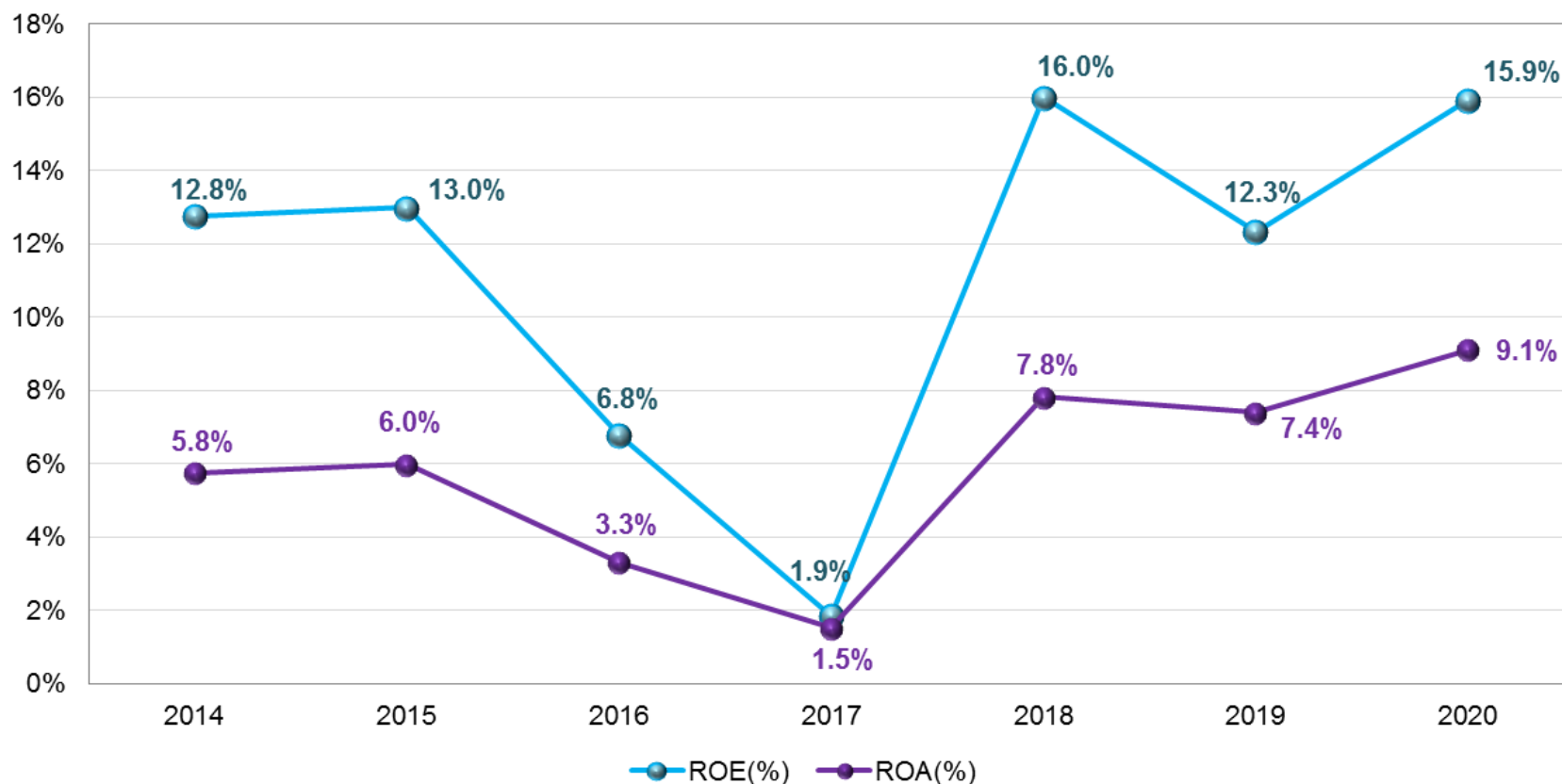




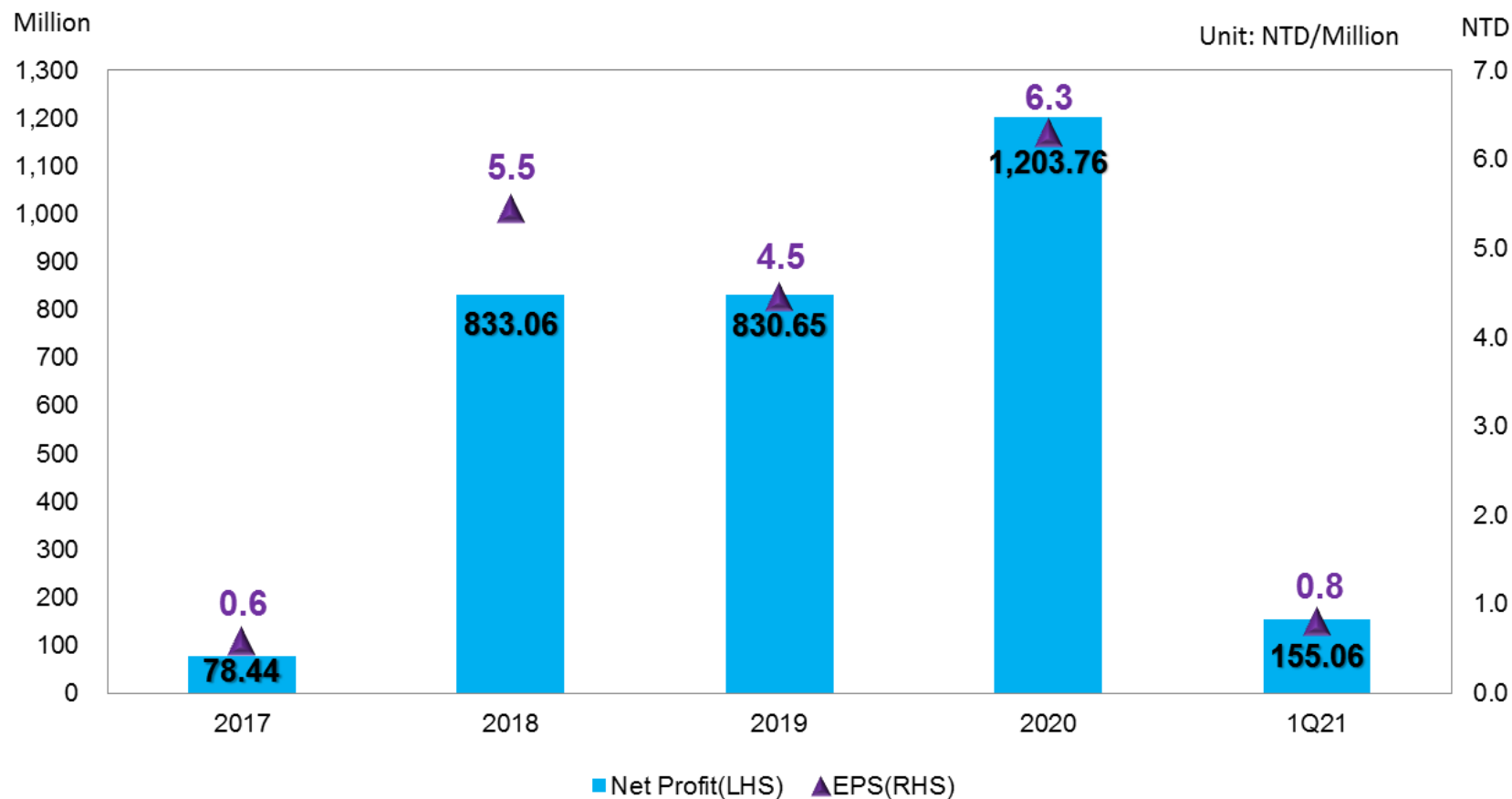
# 季度毛利率及營業利益率



# 股東權益報酬率(ROE)及資產報酬率(ROA)

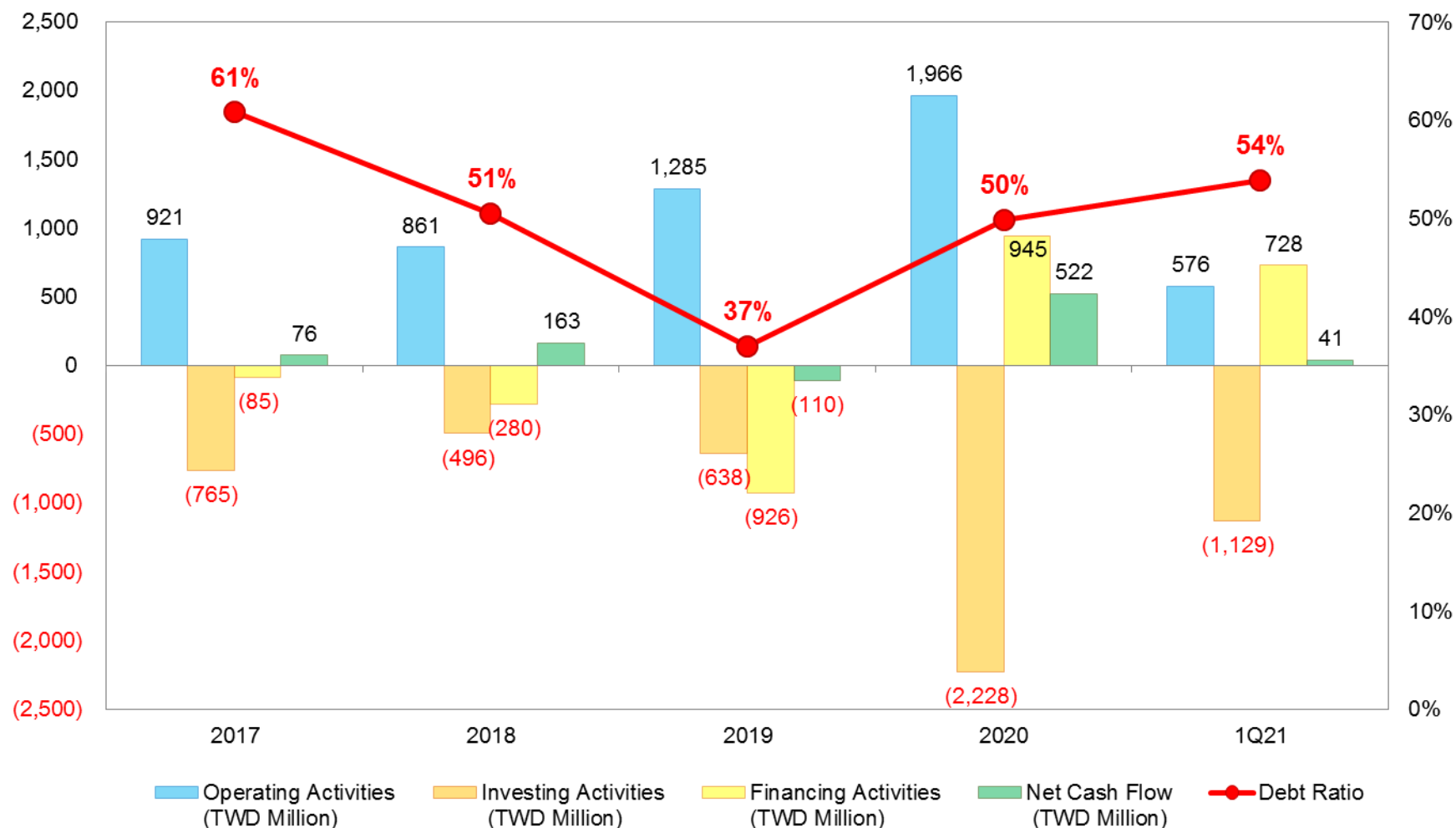


# 獲利狀況及每股盈餘(EPS)





# 現金流及財務結構



# 股利政策



年度	現金股利	股票股利	每股盈餘(EPS)	股東會日期
2020	3.00*	-	6.31	May 31
2019	3.00	-	4.46	June 5
2018	2.46	-	5.45	June 5
2017	0.00	-	0.59	June 15
2016	0.78	0.32	2.23	June 15
2015	2.50	-	4.34	June 15
2014	2.50	-	4.06	June 2

\*以完全稀釋股數為基準

## 季度業績: (QoQ/YoY比較)



(新台幣)	1Q21	1Q20	4Q20	YoY	QoQ
營業收入(泰銖)	3,483M	2,707M	3,211M	+28.7%	+8.5%
營業收入	3,260M	2,605M	3,022M	+25.2%	+7.9%
營業毛利	616M	559M	585M	+10.2%	+5.3%
毛利率	18.9%	21.5%	19.4%		
營業淨利	203M	278M	218M	-27.0%	-6.6%
本期淨利	155M	285M	209M	-45.6%	-25.8%
淨利率	4.8%	11.0%	6.9%		
每股盈餘(EPS)	0.81	1.5	1.09	-46.0%	-25.7%







## Letter from the CSR Committee Chairperson

Apex has always believed that a sustainable enterprise must not only excel in its core business and pursue the highest revenues, profits, and shareholder returns, it must also fulfill its responsibilities to the environment and society, and serve as an uplifting force in society.



In 2015, Apex established its Corporate Social Responsibility Policy, aiming to build on a foundation of sustainable operations and carry out our three missions of "Corporate Governance", "Sustainable Environment", and "Social Care" in our daily operations. We gain understanding of the key issues of concern for our stakeholders through organizations in our company responsible for these material issues, and try our best to disclose the results of our actions through Company announcements.

## Economic Dimension

Apex extended projects of cost control from 2018, continued to improve manufacturing efficiency and cost management that made our margin improved even though revenue was reduced by China-US and Japan-Korea trade wars. It was made by the whole members of Apex.

As the Top 2 rigid PCB manufacturer in Thailand, Apex hopes to leverage its hard-won leadership position in the industry and move our supply chain towards sustainable operations. We were making labor and environmental standards a part of our audits and requiring suppliers to follow the RBA (Responsible Business Alliance) Code of Conduct.

## Environmental Dimension

In 2019, in addition to achieving our targets in energy saving, water conservation, waste reduction, and other environmental goals, Apex plans to set up renewable energy supply device, wastewater reuse and carbon footprint inventories and disclosures.

## Social Dimension

Our focus is on employee rights and social participation. Employees are Apex's greatest asset, and we pay close attention to their physical and mental health as well as their work environment. Each factory must maintain the ISO 14001 and the OHSAS 18001 (occupational health and safety) management system standards. In 2019, we provided more than 5,000 job opportunities, and retained talent with competitive compensation, diverse training courses, vacation time above regulatory requirements, and an array of work-life balance measures.

In 2019, Apex provided book donations to schools, blood/money/supplies donation to hospitals, and work opportunities to blind people among other things. Apex spends approximately 310 thousand baht for Community/Social event and donation, total 13 events in 2019. We take the initiative to care for employees, and our employees are happy to give back to society after work, creating a positive cycle to make society better.









捐贈食物予無家者



APEX 環境綠化工程



潑水節活動-捐贈



社區服務



捐贈獎助學金予泰國學校



員工子女獎助學金



響應捐血



積極配合泰國政府反毒

更多資訊請參閱 本公司企業社會責任報告書

網址：<http://www.apex-intl.com.tw/csr-7.php>







Thank You